



December 4, 1986

To Whom it may concern,

During the period of July to December, 1986, Wayne Hoffman was contracted by Precision Founders Inc. to create Pick programs to produce and print certifications for all of our shipments. This complex task involved accessing and verifying information from fourteen separate files, formatting the output for user review and printing on a pre-printed certification form. During the development of the programs, Wayne was very receptive to several management decisions that required extensive changes to programs which he had already completed. As a user with several years of Pick experience, I can attest that the final product has exceeded all my expectations.

Should the need arise again, I would not hesitate to enter into another contract with Wayne.

Sincerely,

Buddy G. May
Quality Control Manager